

## New Directions in Power

Oscar Duprix  
President Portable Air Division



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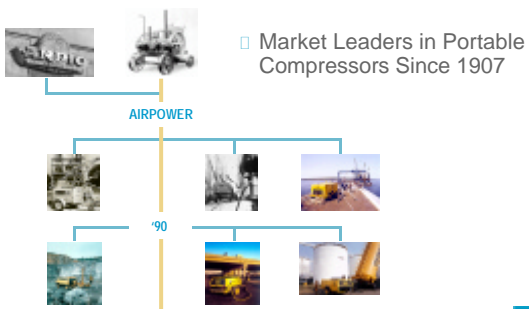
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## Portable Air Heritage



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## Portable Generators

Since 1986



Portable Compressors



Portable Generators



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## Manufacturing Synergies

Portable Compressors



Portable Generators



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## Technology Synergies

Portable Compressors



Portable Generators



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## Product Range



OAC  
500 – 1000kVA

The Portable  
Generator Line-Up

BOX 5-6  
165 – 330kVA



6



OAS Box 1-4  
13 – 140kVA



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## QAC a Unique Package



Standing The Offer

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Atlas Copco

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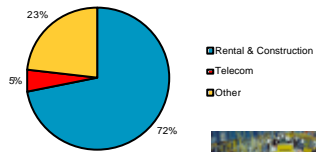
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## Market Size

### Portable Generator Markets

Market Size:  
Euro 1.0 B

Customer  
Groups We  
Know Well!



8

Atlas Copco

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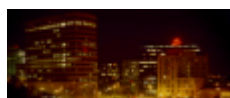
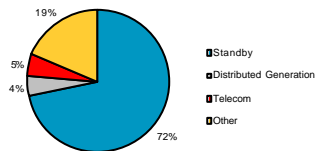
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## Market Size

### Stationary Generator Markets

Market Size:  
Euro 4.0 B

More like an  
Insurance Policy



9

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## Product Range

**The Stationary Generator Line Up**

**QIX**  
Enclosed & Silenced  
220 – 540kVA

**QA**  
16 – 165kVA

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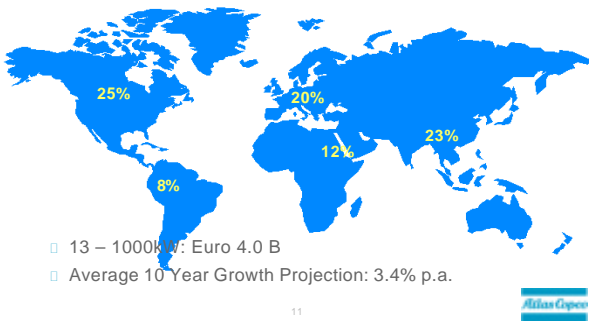
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## Market Size

Total Generator Market Size 2000



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## Global Developments

**OEG 40 – 500kVA**  
MANUFACTURED  
IN BRAZIL  
FOR  
SOUTH AMERICA

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## Global Developments



OAS JD50 – 150kWe  
MANUFACTURED  
IN USA  
FOR  
NORTH AMERICA

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## Global Developments



OUB 40 – 150kVA  
MANUFACTURED  
AT MASONS  
FOR AFRICA & MID EAST

14



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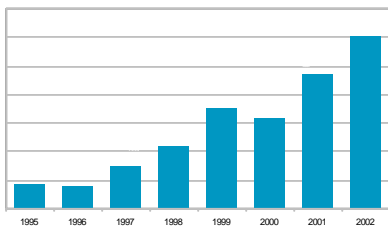
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## A Growing Business Annual Unit Sales



15



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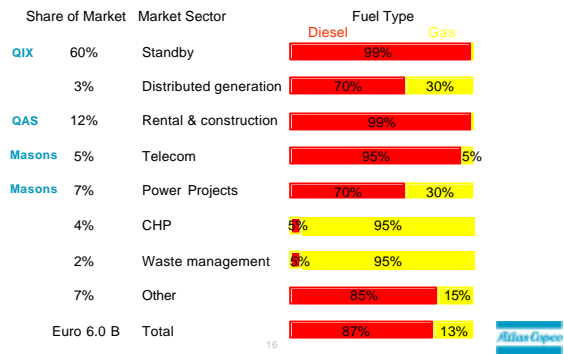
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### Power Generation Market 0-5 MWe 2000




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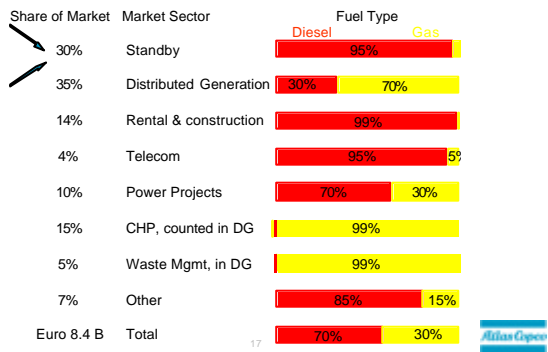
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### Power Generation Market 0-5 MWe 2010




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