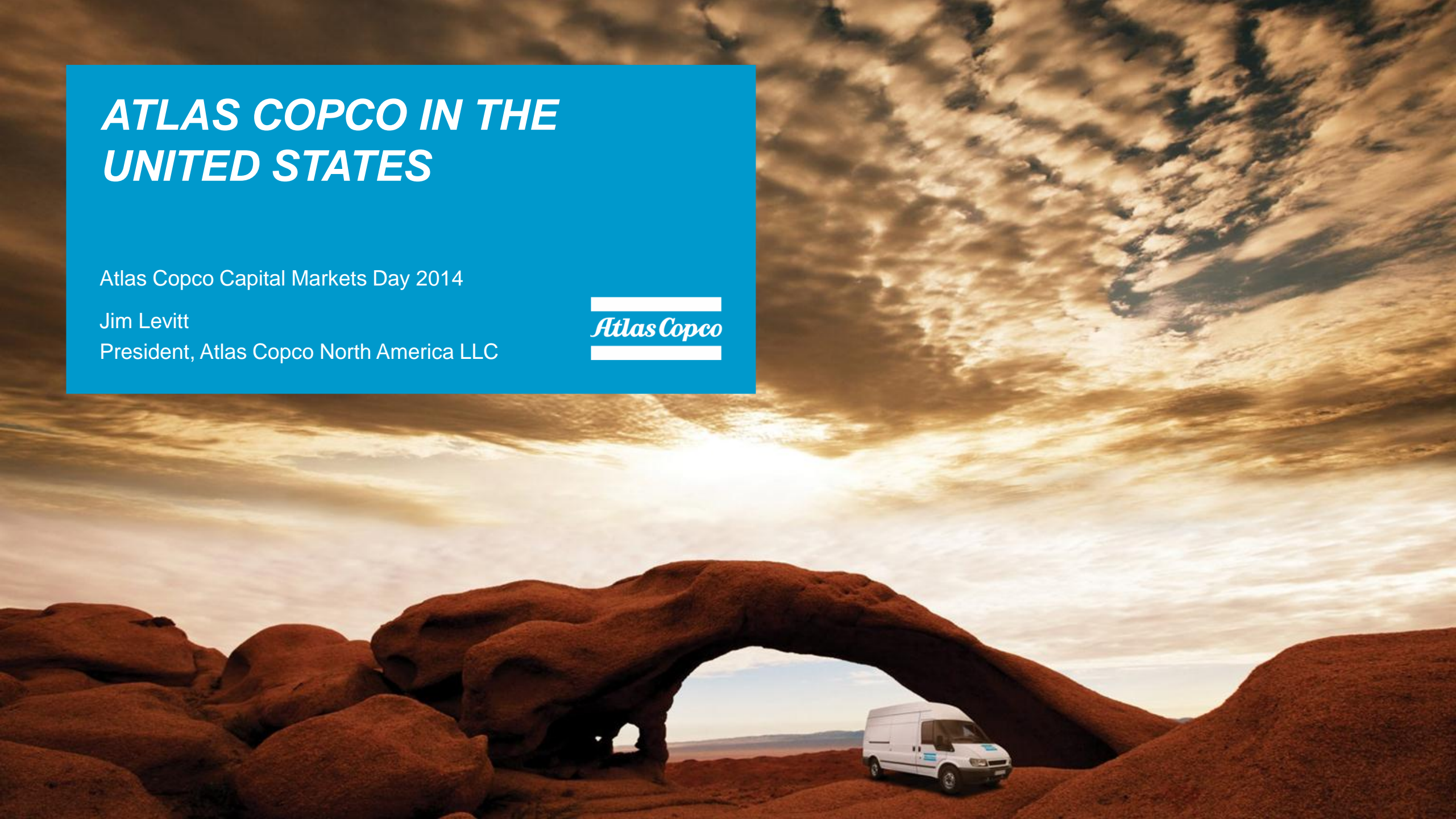


ATLAS COPCO IN THE UNITED STATES

Atlas Copco Capital Markets Day 2014

Jim Levitt

President, Atlas Copco North America LLC



COMMUNITY ENGAGEMENT: WATER FOR ALL



20 YEARS OF INNOVATION



1994



Nokia 2110 was one of the most popular mobile phones.

2014



Apple launches iPhone 6.

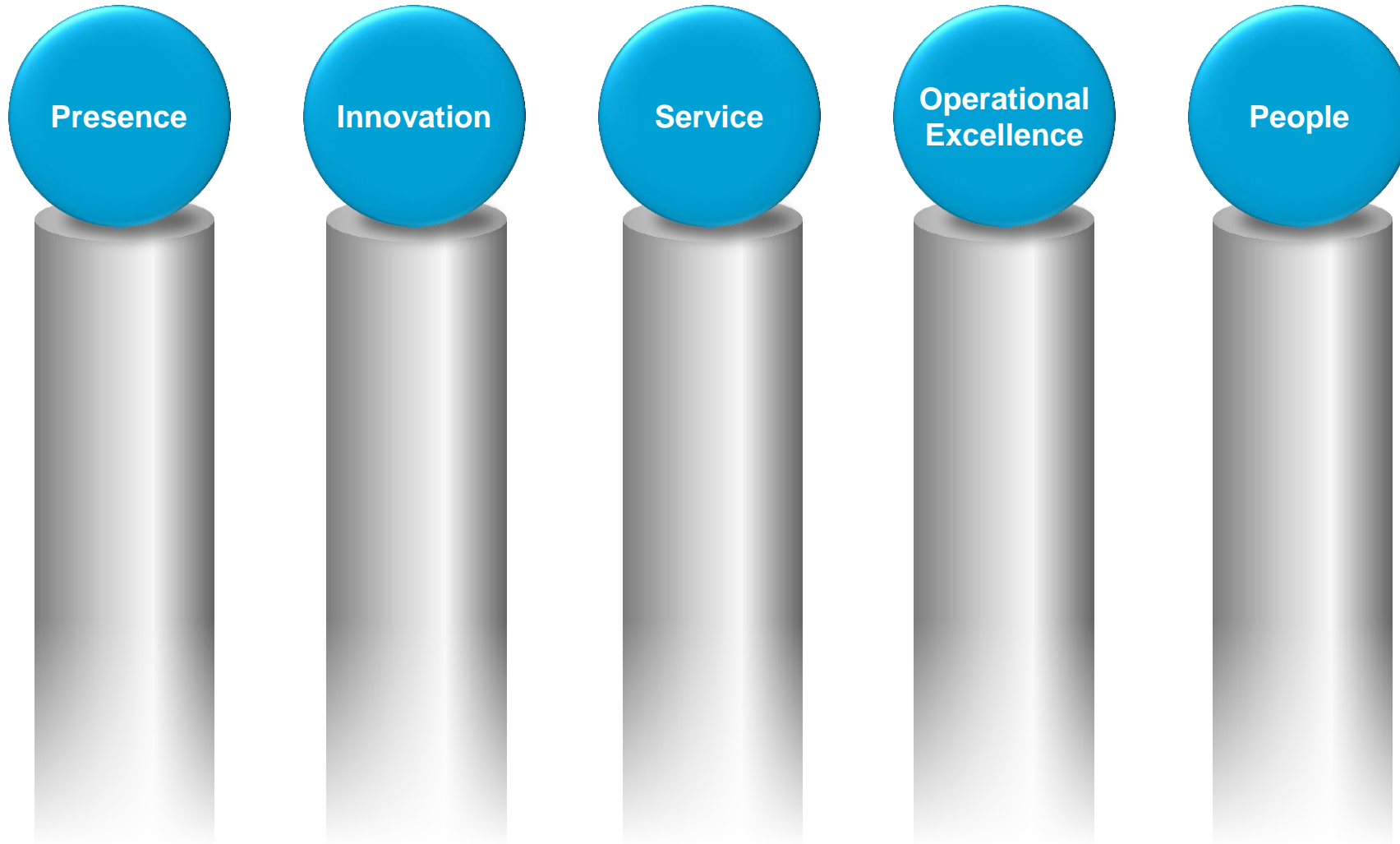


Atlas Copco's first Variable Speed Drive compressor is launched.



Atlas Copco sets new benchmark with GA VSD+.

THE STRATEGIC PILLARS FOR PROFITABLE GROWTH



FACTS IN BRIEF – ATLAS COPCO IN THE UNITED STATES



Presence



Established	June 1950 in San Francisco
Four focused business areas	<ul style="list-style-type: none"> • Compressor Technique • Industrial Technique • Mining and Rock Excavation Technique • Construction Technique
Regional presence	40 out of 50 States with coverage throughout the United States
Employees	5 146 as per September 2014
Annual revenues	MSEK 14 145 as per September 2014 (\$2.1 billion)
Market presence	116 sales and service locations 14 production sites 2 major distribution centers

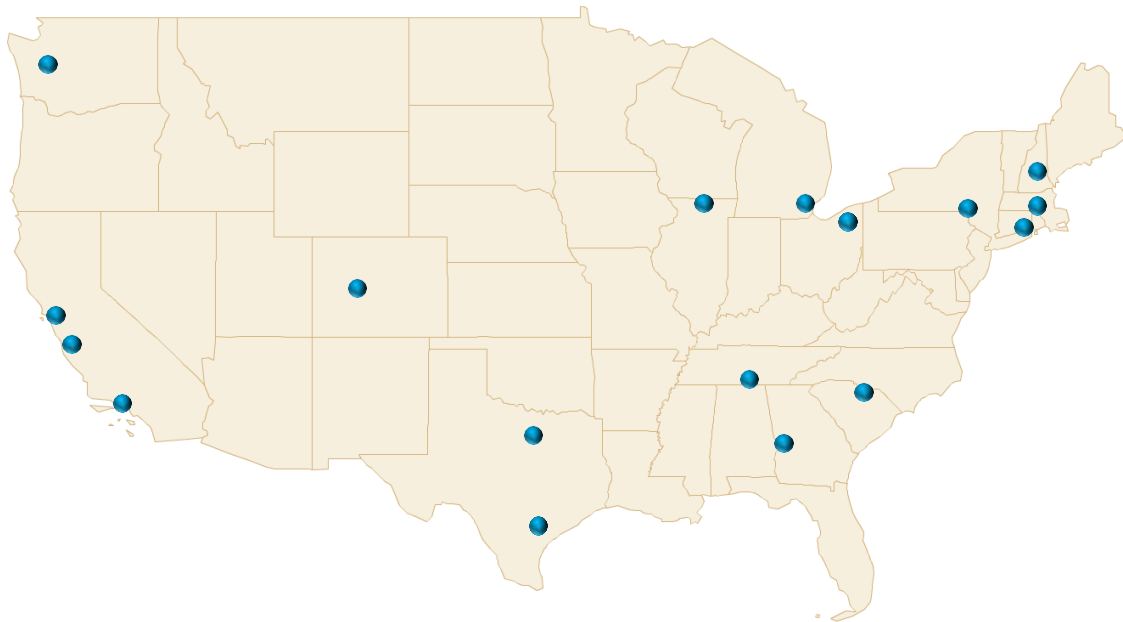
PRODUCTION IN THE UNITED STATES



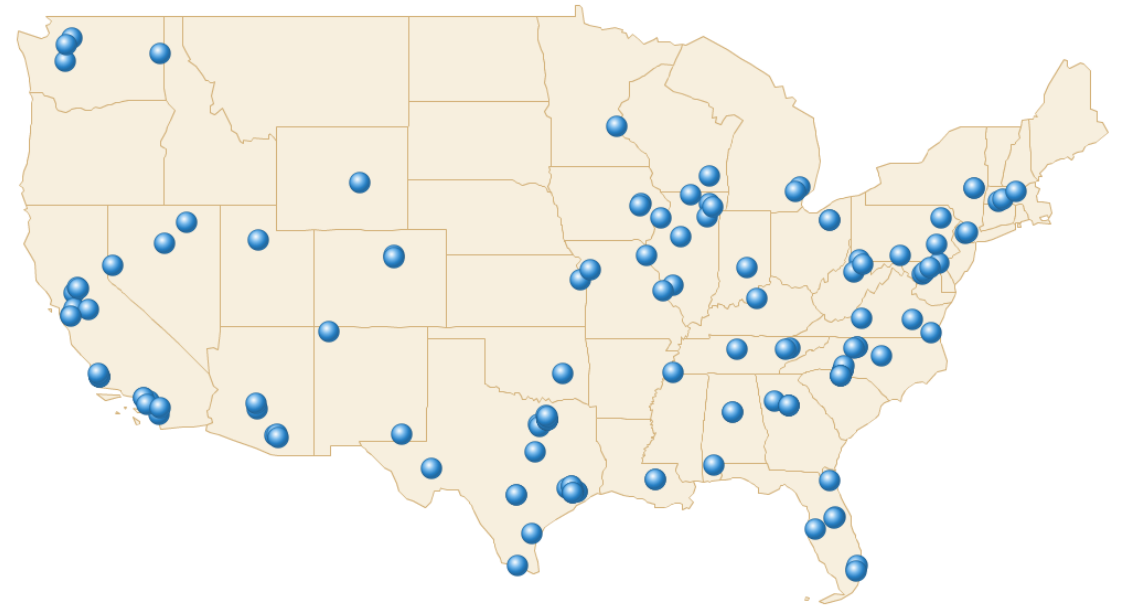
20 YEARS OF GROWTH



1994



2014

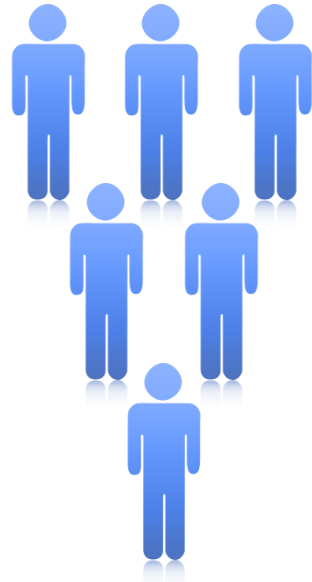


CHARLOTTE GROWTH SINCE 2007

2007



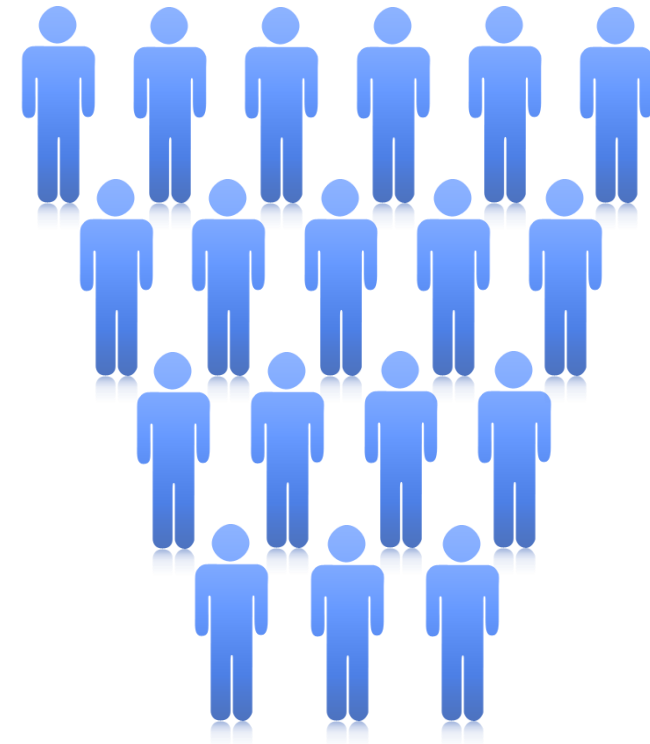
1 Location
~150 Employees
1 Business area



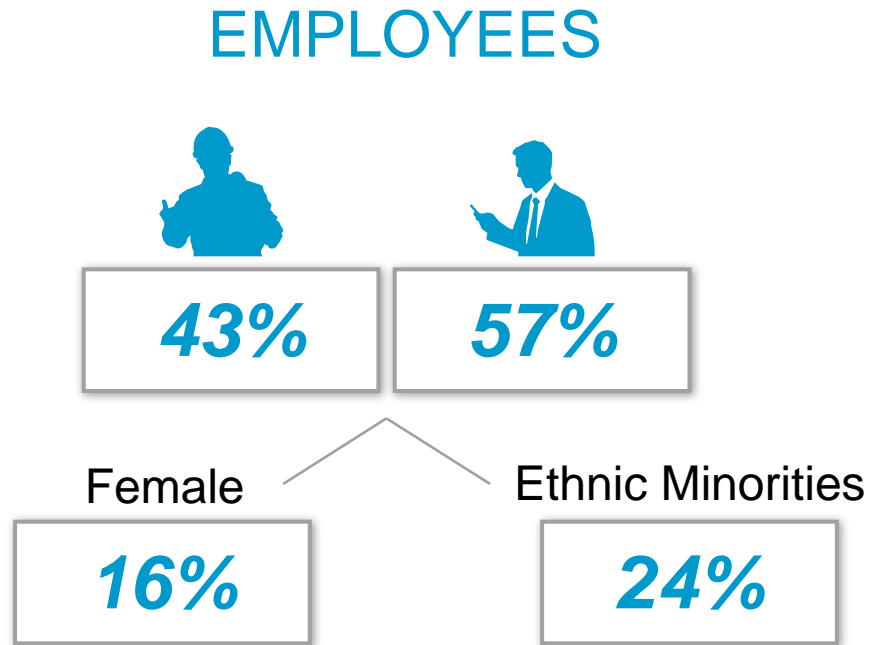
2014



7 Locations
~500 Employees
All business areas supported



DIVERSITY WITHIN THE UNITED STATES



UNITED STATES GENERAL MANAGERS



Nationalities

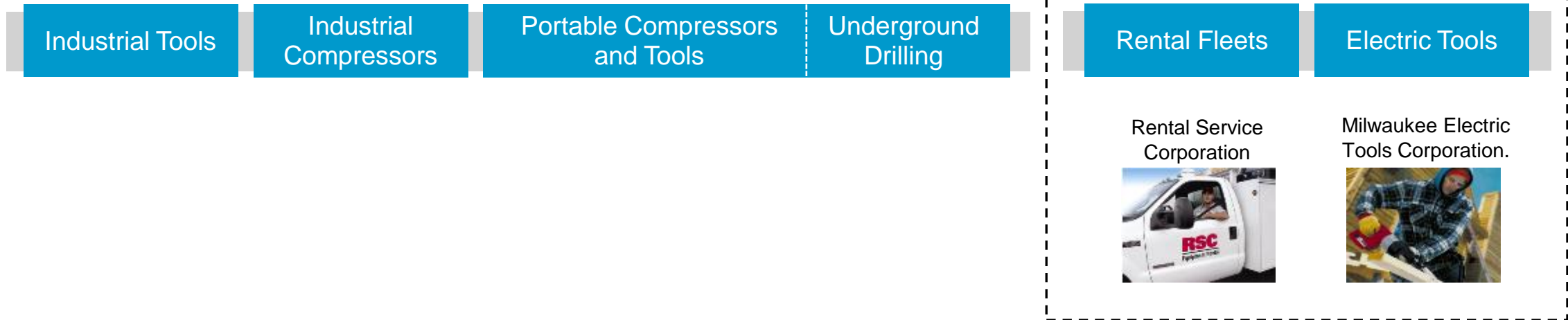
12



Expat Employees

55%

OUR BUSINESS IN 1994



OUR BUSINESS IN 2014



Henrob



Synatec

Adhesive and Rivets	Road Construction	Shotcreting Equipment	Vacuum
Controls	Tools and Breakers	Large Blast Hole	Low Pressure
Assembly Systems	Generators	Water Wells	Quality Air
Industrial Tools	Portable Compressors	Underground Equipment	Industrial Compressors

Industrial Technique

Construction Technique

Mining and Rock Excavation Technique

Compressor Technique



SCA Schucker



Dynapac



Drilling Solutions



Quincy Compressor



Edwards



BeaconMedaes



Pneumatech Inc.

CONTINUING GROWTH IN ALL SEGMENTS



Mining and Rock Excavation Technique



Archer
Underbalance

Construction Technique



Pneumatic
Holdings

Industrial Technique



Rapid - Torc

Compressor Technique



Regional Distributors

BRAND PORTFOLIO IN THE UNITED STATES



Presence

Mining and Rock Excavation Technique



Construction Technique





Industrial Technique











Compressor Technique









Each brand has the mission to be premium in its chosen segment and offer a differentiated product through a differentiated channel

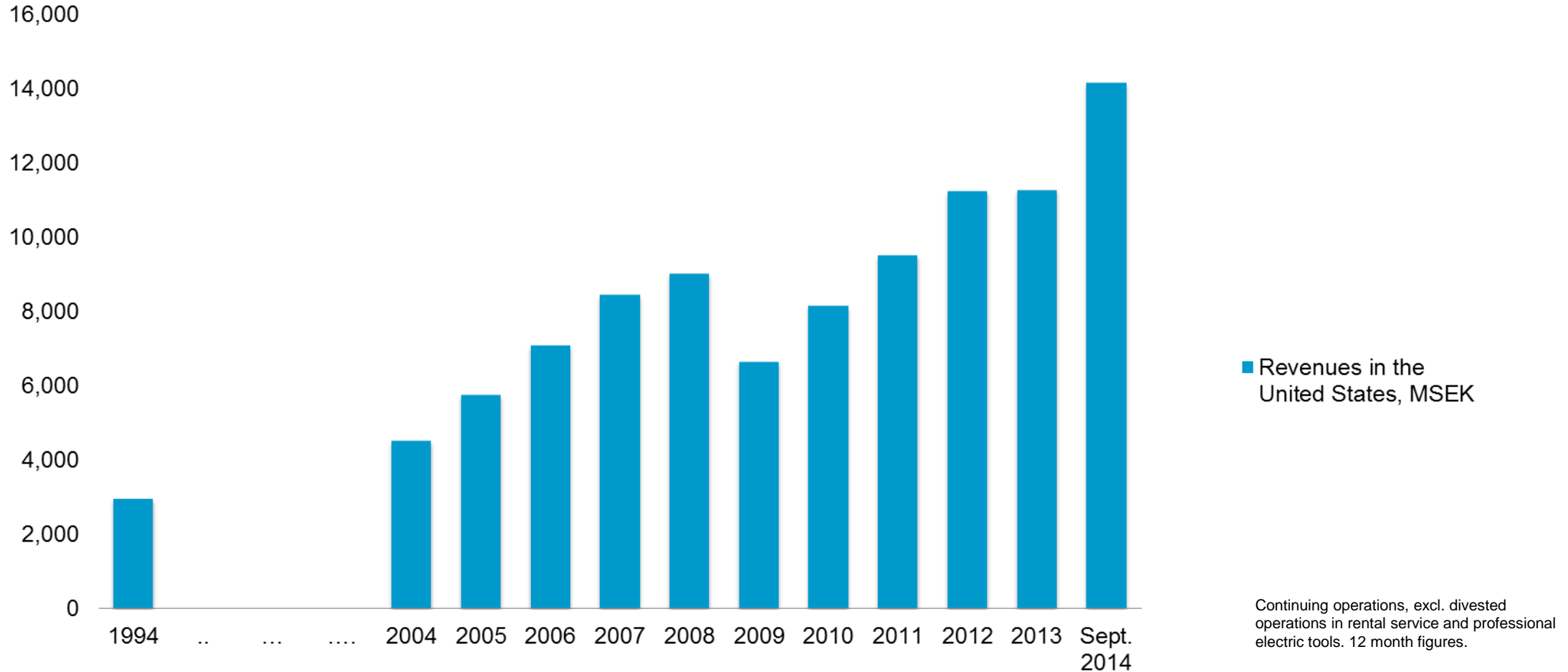
INCREASING PRESENCE

Presence

- Working closer with our distributors and customers
- Improving how our technologies impact our end-customers' processes and outcomes
- Increasing service offerings, including keeping more parts local
- Improving technical support and customer service



REVENUE DEVELOPMENT IN THE UNITED STATES



SUMMARY

- 20-year journey
- Developed and matured with the market
- Technical innovations driving platform growth to fully serve our customers
- Speed to market will continue to increase in the next decade
- Sustained focus on our five pillar strategy will drive our continued growth



***COMMITTED TO
SUSTAINABLE PRODUCTIVITY.***



Atlas Copco

